

**Town of Yucca Valley
Town Council Staff Report**



To: Town Council

From: Curtis Yakimow, Town Manager

Date: September 11, 2025

Meeting Date: September 16, 2025

Subject: Public Safety Enhancements

Recommendation:

That the Town Council;

1. Receive an update regarding proposed safety enhancements through the use of the Flock Camera System, and provide input and direction as appropriate.
2. Authorize a two-year contract with Flock Safety for procurement, installation and data retention in an amount not to exceed \$158,000.
3. Direct staff to develop and return an automated license plate reader policy addressing specific details to protect privacy and civil liberties, including authorized purpose, access control, monitoring and security, data sharing restrictions, data retention, for consideration and approval prior to program implementation.

Prior Review:

The Town Council was introduced to this public safety enhancement project in May 2025 and requested additional details and site-specific information.

Discussion:

The FLOCK System became operational in October of 2022 and since that time, FLOCK System has proven to be the industry standard for LPRs and is a critical resource law enforcement and the public and has been used throughout San Bernardino County and adjoining counties. It is a foundational tool used by law enforcement across the county to solve crimes, locate missing and endangered persons, and alert law enforcement of wanted individuals and/or crime-related vehicles. The power of the FLOCK System comes from the System's ability to provide law enforcement professionals with real-time notifications of vehicles used in high-priority crimes passing by fixed locations. The FLOCK System database has repeatedly proven to be a valuable and indispensable tool for public safety.

The FLOCK Safety camera system (FLOCK System) is a License Plate Recognition (LPR) system that gathers objective details about vehicles such as vehicle make, model, color, time of day,

and direction of travel. The System does not gather Personally Identifiable Information (PII). Access to the FLOCK System records is restricted to and managed by the San Bernardino County Sheriff Department. Access to System records is based on investigative needs and must comply with Departmental policy.

The Sheriff's Department is recommending a phased implementation of the FLOCK System within the Town. This Phase I implementation would consist of twenty (20) total cameras, spanning over five (5) intersections along Twentynine Palms Highway (SR-62) within the Town of Yucca Valley. The Sheriff's Department believes the vehicles involved in the Town's most active crimes commonly drive through this corridor.

The proposed statement of work and identified costs are attached for the Town Council's review. Fine tuning and minor modifications of the system may occur after the authorization and approval of the program to ensure consistency with coverage needs, cost reduction, permitting strategies, and similar impacts. If proven successful, the concept can be extended to other areas of the Town depending on need and benefit.

Alternatives

Council can elect to decline participation in the program.

Fiscal Impact:

If selected and awarded, funding for the Flock Camera System would be provided through the Town's special revenue public safety funds. The Town's annual COPS LLESA Safety Grant allocation averages \$180,000-\$190,000 per year with sufficient funding to accommodate the proposed contract costs.

Attachments

1. Town of Yucca Statement of Work (SOW) 2.0 -__
2. CA - Town of Yucca Valley - Law Enforcement Agreement -__

Flock Safety Professional Services

Implementation Services

Statement of Work For Town Of Yucca Valley - LPR - Phase 1

Effective Date: Aug 18, 2025

Revision: 1.0

Drafted by: Nathan Bott

1. Introduction

This Statement of Work ("SOW") is between the **Town of Yucca Valley**("Customer") and **Flock Group Inc** ("Flock Safety"). This Statement of Work is governed by the Master Service Agreement with Flock Safety and Customer. This SOW defines the scope of the services that Flock Safety will provide to the Customer. This Statement of Work provides definitions and mutual understanding of the work to be completed.

2. Project Summary

Flock will install and maintain ALPRs along the roadways of the state of California for use by the TOWN OF YUCCA VALLEY.

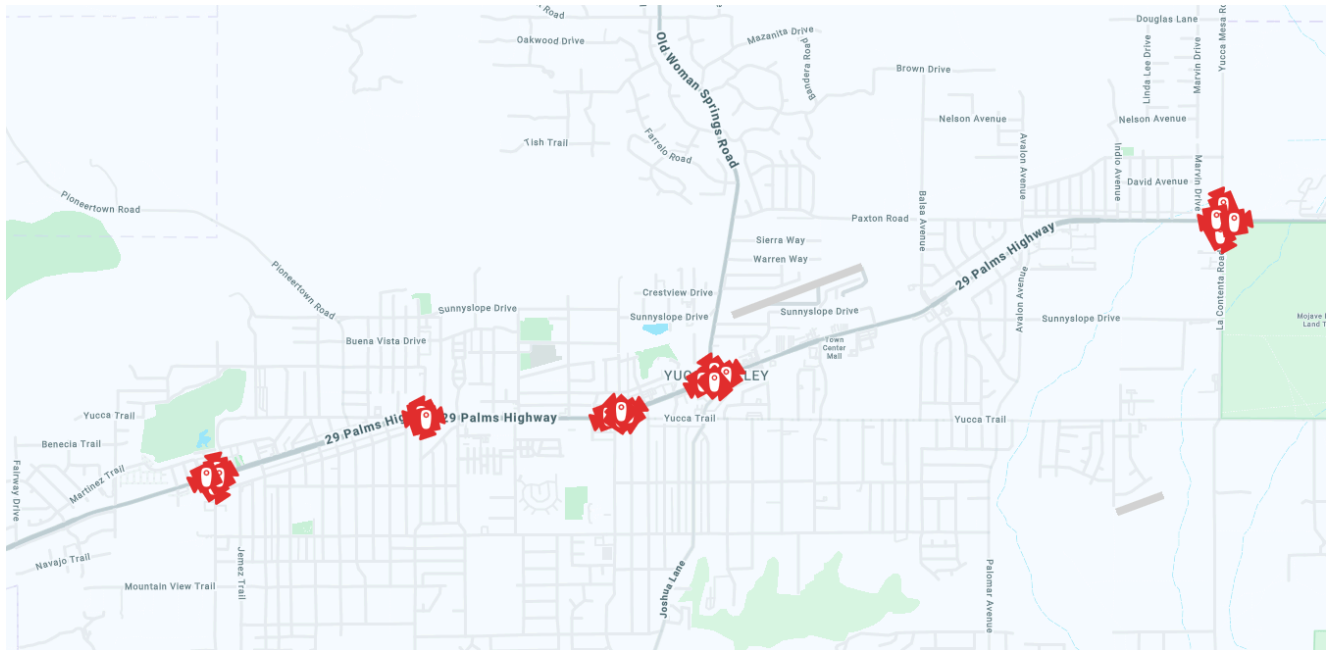
License Plate Reader (LPR)

- Installation of (20) **standard LPR cameras** to be installed on the following infrastructure:
 - (4) Existing traffic signal poles
 - (4) Flock provided 12 ft. breakaway poles
 - (2) Flock provided X2 Redi Torque w/Soil Plate
 - (10) Flock provided X2 Redi Torque w/ Concrete Foundation
 - (20) 65W Solar Panels

- Permitting for the cameras will be
 - (2) City of Yucca Valley
 - F#005, F#033
 - (1) Town of Yucca Valley ROW
 - F#014
 - (1) City of Joshua Tree
 - F#032
 - (13) Caltrans District 8 ROW
 - F#007, F#008, F#0013, F#015, F#016, F#017, F#019, F#020, F#021, F#022, F#023, F#024, F#034
 - (2) Caltrans District 8
 - F#018, F#035
 - (1) Southland Corporation, Private Property
 - F#006

Hardware Deployment Checklist

The locations for the cameras can be referenced at the link [CA - Town of Yucca Valley](#)



3. Description of Services

The following services will be provided as part of this Statement of Work. Any Services not described herein will require a Project Change Request (PCR).

Planning

In partnership with Flock and TOWN OF YUCCA VALLEY, preliminary locations have been identified across Yucca Valley where using an ALPR would be beneficial. Location identification can be a continuous process throughout the project due to factors such as: 1) Change of focus area; 2) Sites being under construction; 3) Redlines while permitting; 4) Failed underground surveys; or 5) Sites are being identified as lacking the required needs for a successful installation.

Permitting

Locations that are identified as needing permits will go through the required processes. Permits will be submitted to the local permitting district, and any supplemental documents will be provided. Flock will remain in close contact with local permitting districts to help expedite permit issuances.

Site Surveys

Once Flock and TOWN OF YUCCA VALLEY have permit issuance and before installation can begin, Flock technicians will visit the proposed locations to visually inspect the area above ground, looking for any obstructions and verifying solar availability. Flock technicians will also mark by painting a circle and straight line to the street indicating "Flock Safety" with water-soluble paint and placing a utility marking flag in the center of the circle for utility companies to mark the work area around our proposed installation spot. If it is identified that the location will not work during the visual inspection, an alternate location will be provided and sent back to be agreed on. Once the alternate location is agreed upon, a permit amendment will be completed (if required), and the site survey/installation process will begin again.

Installing

After the Site Survey, Flock technicians will return to the location, verify markings have been completed by the responding utility companies, and confirm that the proposed location is precise to dig. If it is identified the markings have not been completed, Flock technicians will return at a later date. If it is identified that the markings obstruct where we were planning to dig, a new location will either be determined on-site or virtually if none are identified on-site. Once the alternate location is agreed upon, a permit amendment will be completed (if required), and the site survey/installation process will begin again. If it is determined that Flock and TOWN OF YUCCA VALLEY are clear to dig and begin the installation, Flock technicians will start to dig and complete the installation until all parts are up and functioning correctly. If any other outlier issues do

occur, Flock technicians will try to rectify the problem the same day or will return in a timely manner to ensure proper function.

Maintenance

Flock will monitor the function of ALPRs and will respond to alarms as needed in a timely manner. Flock technicians will conduct various maintenance work types, from camera angle correction to camera swap to a battery swap as required.

Dedicated Flock Team Members

- Flock Safety will provide a Project Manager for engagement that will be responsible for the following tasks:
 - Flock Safety will assign a Project Manager to coordinate all aspects of permitting and install for hardware products
 - Duration: 3-12+ months
- Flock Safety will provide a Customer Success Manager (CSM). The CSM will be the Customer's long-term strategic partner. CSM will help with account setup, training, and provide direction on how to best leverage your Flock Safety system post-installation.
 - Duration: Length of Contract
- Flock Safety's support team will be available to the Customer Monday through Friday 8am-8pm EST.
 - Phone: 1-(866) 901-1781
 - Email: support@flocksafety.com
 - Duration: Length of Contract

Kick-Off Meeting

- Flock Safety will coordinate bi-weekly calls beginning with a kickoff meeting with Customer and Flock Safety stakeholders to review a Project Plan for a successful deployment of Flock products. The meeting will cover:

Flock Safety Hardware

- Best practices for rollout
- Review of go-live checklist
- Training schedule
- Training expectations
- Questions/concerns
- Gunshot detection fine tuning

4. Project Conditions and Assumptions

- **Out of Scope**
 - Physical installation of any product not supplied by Flock.
 - Network configurations outside of Flock standards.
 - Delayed installation as a result of permitting or external factors not within Flock's control
- Any changes or additions to this SOW will require a PCR (Project Change Request)
- Project Timeline is dependent upon the information supplied by the Customer. All information that is asked by Flock Safety, is required to be completed prior to Flock Employee onsite.

5. Implementation Timeline

Hardware Timeline

Permitting timelines can vary significantly depending on the type of installation, the specific requirements of the local jurisdiction, and the review timelines involved. When multiple authorities have jurisdiction, the process may take longer. In particular, installations involving attachments to utility poles often extend the approval period by an additional 3 to 6 months. When customer signatures are required on permitting documents, prompt return of these documents to Flock Safety can help expedite the overall permitting process. Once permits are issued, Flock Hardware is typically installed within 5 weeks.

In certain jurisdictions, there are SLA's >1 year (i.e. DOT). This will depend on permit issuance durations which are the primary variable to increase in timeline. Installations that do not require permitting or private property will decrease required time significantly.

If any hardware devices cannot be installed due to delays in obtaining private property access beyond 90 days, the customer must choose either to:

1. Schedule a working session with a Flock Solution Deployment Engineer to identify new, near-term feasible locations
2. Receive Flock Flex Cameras as substitutes for the uninstalled devices.

Estimated Customer Project Timeline

Expected Timeline for Hardware Install: **~ 5 weeks (after all permits are issued)**

6. Acknowledgement and Approvals

Upon completion of this SOW, no additional services are due to the Customer under this SOW.

The parties, through their authorized representatives signed below, hereby agree to the terms of this Statement of Work as of the Effective Date.

Flock Safety	
Name	
Title	
Signature	
Date	

Customer	
Name	
Title	
Signature	
Date	

Flock Safety + CA - Town of Yucca Valley

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Kelly Bluth
kelly.bluth@flocksafety.com
(702) 401-1735



EXHIBIT A
ORDER FORM

Customer: CA - Town of Yucca Valley
Legal Entity Name: CA - Town of Yucca Valley
Accounts Payable Email: ahuff@sbcasd.org
Address: 57098 29 Palms Hwy Yucca Valley, California
92284

Initial Term: 24 Months
Renewal Term: 24 Months
Payment Terms: Net 30
Billing Frequency: Annual Plan - First Year Invoiced at Signing.
Retention Period: 365 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$66,000.00
Flock Safety LPR Products			
Flock Safety LPR, fka Falcon	Included	4	Included
Flock Safety LPR, fka Falcon	Included	12	Included
Flock Safety LPR, fka Falcon	Included	4	Included
Flock Safety Platform Add Ons			
Extended data retention (Up to 1 Year)	Included	20	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Standard Implementation Fee	\$650.00	4	\$2,600.00
Professional Services - Advanced Implementation Fee	\$1,900.00	12	\$22,800.00
Professional Services - Existing Infrastructure Implementation Fee	\$150.00	4	\$600.00
Subtotal Year 1:			\$92,000.00
Annual Recurring Subtotal:			\$66,000.00
Estimated Tax:			\$0.00
Contract Total:			\$158,000.00

*Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a “**Renewal Term**”) unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.*

The Term for Flock Hardware shall commence upon first installation and validation, except that the Term for any Flock Hardware that requires self-installation shall commence upon execution of the Agreement. In the event a Customer purchases more than one type of Flock Hardware, the earliest Term start date shall control. In the event a Customer purchases software only, the Term shall commence upon execution of the Agreement.

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$92,000.00
Annual Recurring after Year 1	\$66,000.00
Contract Total	\$158,000.00

*Tax not included

Discounts

Discounts Applied	Amount (USD)
Flock Safety Platform	\$0.00
Flock Safety Add-ons	\$0.00
Flock Safety Professional Services	\$0.00

Product and Services Description

Flock Safety Platform Items	Product Description
Flock Safety LPR, fka Falcon	Law enforcement grade infrastructure-free (solar power + LTE) license plate recognition camera with Vehicle Fingerprint [™] technology (proprietary machine learning software) and real-time alerts for unlimited users.
Extended data retention (Up to 1 Year)	Extended data retention for up to 1 year for 1 Law Enforcement grade LPR camera.
Flock Safety LPR, fka Falcon	Law enforcement grade infrastructure-free (solar power + LTE) license plate recognition camera with Vehicle Fingerprint [™] technology (proprietary machine learning software) and real-time alerts for unlimited users.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.
Flock Safety LPR, fka Falcon	Law enforcement grade infrastructure-free (solar power + LTE) license plate recognition camera with Vehicle Fingerprint [™] technology (proprietary machine learning software) and real-time alerts for unlimited users.
Professional Services - Existing Infrastructure Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment of existing vertical infrastructure location, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.

By executing this Order Form, Customer represents and warrants that it has read and agrees all of the terms and conditions contained in the Terms of Service located at <https://www.flocksafety.com/terms-and-conditions>.

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: CA - Town of Yucca Valley

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

PO Number: _____